



CORPORATE PROFILE



ABOUT US

TR Life Science Private Limited was established in 2018 with a mission to enhance the quality of healthcare by providing exceptional services in project planning, design, development, and management operations. Our extensive projects, comprising over 1500 beds, are situated in various regions of India and Nepal, reflecting our commitment to advancing healthcare accessibility and delivery.

TR Lifescience is a thought-leading health advisory organization with experts in Science, Insight, Strategy, and Communications delivered as a specialist service or as a fusion of expertise. As expert navigators, we enable healthcare clients uncover hidden insights, explore scientific options, and forge difficult strategic choices.

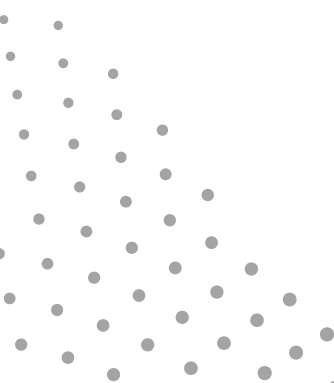
We help clients and large conglomerates understand the healthcare market landscape by analysing industries, profiling competition, sizing markets, segmenting customers, determine best distribution channels, evaluate most appropriate site locations, preparing investment feasibility studies, reviewing potential joint ventures or acquisitions, and delivering market entry and growth strategy in India.

TR Lifescience experts combine techniques to collate, mine and model data with insights generated through past experience with healthcare professionals, and other key decision makers to drive strategic recommendations that meet our clients' needs.

VISION

Our vision at TR Life Science is to be a leading provider of innovative, sustainable, and equitable healthcare solutions, with a commitment to delivering exceptional value to our clients and patients.

Our company's vision is to improve healthcare standards, hygiene, medical outcomes, and level of care in tier-II and tier-III cities in India, with a focus on human-to-human interactions. We envision to work with healthcare entrepreneurs across the strata without any socio-economic prejudice







Dr. Gopal Sharan

MD (Physician) & Hospital Management

Managing Director

Dr Gopal's career span includes his association with eminent healthcare groups such as Paras Hospital (Patna) and Med-anta Hospital (Patna) which were developed and managed by him. A highly skilled medical professional, he holds extensive experience in project planning and development, with sound healthcare operations skills.

Dr. Gopal's conception of establishing a healthcare advisory company came with a vision of optimising quality and efficiency in the healthcare system. With significant and successful skills in development and management, coupled with his vision to improve healthcare systems by reducing the possible lacunas and gaps, TR Lifescience Private Limited was incorporated to meet the goals for better systems.

Dr. Gopal's expertise also lies in extending customised solutions based on the client's requirements through methodologies that are actionable for teams to optimise the outcomes and drive programming forward. His expertise also lies in setting up the right medical programs; trouble-shooting; developing and motivating a strong structure of soldiers; process implementation; negotiations and building turn-around strategies; and exceptional leadership qualities in projects, operations and commissioning of hospitals.

AREAS OF EXPERTISE

- Operation & Management
- Hospital Budgeting/ Process Optimization
- Strategic Planning
- General Administration
- Infrastructure Management
- Policy Formulation
- Facility Planning & Management
- Resource Deployment
- Mentoring & Training
- Clinical & Decision Audit
- Management Decision Making
- Critical Thinking & Visionary Approach
- Resource Development

Operations & Management



Dr. Anurag Kashyap

MBA Finance | PHD Commerce | LLB

Director
Finance & Strategy

AREAS OF EXPERTISE

- Healthcare Operational Transformation
- Business Development Strategies
- Internal Control & Policy Making
- Financial Planning & Analysis
- Contract Negotiations
- Leadership Management

PUBLICATIONS

- Impact of Human Behaviour on Banking Sector
- Advance Marketing Strategies,
- Triple Talaq

Healthcare business planning is not just about numbers, as the operational aspect of healthcare plays a crucial role in shaping those numbers, and they can be subject to different interpretations." - Dr. Anurag Kashyap

Dr. Anurag Kashyap is a highly skilled and experienced finance professional with over two decades of experience in healthcare finance and strategy. He holds an impressive academic background, including a PhD, MBA in Finance, M. Com, M.Phil., and LL.B, and specializes in transformation strategies, cost-effectiveness, P&L optimization, fundraising, and investing.

As a business strategist, Dr. Kashyap possesses a unique ability to analyze complex data, anticipate future challenges, and develop strategic plans that guide businesses to success. He has a deep understanding of market trends, industry dynamics, and competitive landscapes, and provides invaluable insights to businesses of all sizes, helping them identify growth opportunities, mitigate risks, and achieve their goals.

Dr. Anurag Kashyap is an expert in healthcare operational effectiveness, business development strategies, internal control and policy-making, financial planning and analysis, and contract negotiations. He leads a team of experts who extract and analyze data to uncover hidden insights, translating them into strategic recommendations that address their clients' unique business challenges.

In addition to his professional work, Dr. Kashyap is a renowned healthcare lecturer and a prolific writer, sharing his thoughts and ideas on healthcare with a diverse audience. Through his published articles and lectures, he offers valuable insights on a broad range of topics related to the healthcare industry, which can help inform and educate the readership.

Dr. Anurag Kashyap is a dynamic and forward-thinking healthcare professional who is well-equipped to provide valuable insights and recommendations that help organizations achieve their unique healthcare business objectives.

Operations & Management



Raj Sehgal
MBA | PGDHHM

Associate Director:
Business Development

Mr. Raj Sehgal, is a seasoned healthcare professional with over 25 Years of experience in the healthcare service industry both India and internationally

Mr. Sehgal has a strong track record of success in the healthcare industry, having previously served as Vice President of International Business at Dr Lal PathLabs, where he played a key role in driving international business, corporate sales and leading North India sales during his tenure of almost 15 years.

He has also worked with healthcare chains like Guardian Pharmacy and led sales & marketing for several multi-specialty hospitals in North India.

An avid learner, Mr. Sehgal has attended multiple short programs from prestigious institutions such as IIM Ahmedabad and IIM Rohtak. He is also an alumni of IIM Ahmedabad, India

AREAS OF EXPERTISE

- Healthcare Sales & Marketing
- International Business
- Diagnostics Industry
- Healthcare Alliances
- Digital Marketing
- Corporate Sales & PPP

Dr. Sanjeev Baisla brings collaborative experience and skill set of Medical and Information Technology on board in TR Lifescience, driving the digital transform journey in healthcare sector. He has driven many successful projects across geographical borders to achieve digitization in clinical processes and information exchange, across the facilities and modalities.

Sanjeev's learnings in change management and understanding of barriers in human aspect of technology acceptance, has assisted and guided organizations in achieving their return in technology investments.

AREAS OF EXPERTISE

- IT Planning
- HIS Planning
- EMR Roadmap
- Commissioning of IT Platforms
- Integration
- Healthcare Technology



Dr. Sanjeev Baisla

Associate Director:
Healthcare IT

Projects & Planning



Rakesh Dagar

Director:
Projects & Planning

Mr. Rakesh Dagar has more than 20 years of experience in medical equipment engineering and planning, he is passionate and dedicated for the betterment of the healthcare systems. With an up-to-date knowledge of latest developments in medical technology, wellness, automation, Mr. Rakesh Dagar is an expert in providing optimal solutions coupled with efficient planning to achieve optimum utilization of resources to deliver the highest level of patient care.

AREAS OF EXPERTISE

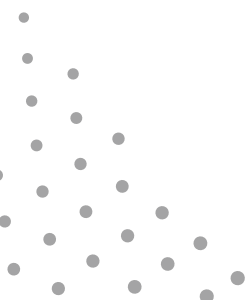
- Architectural design
- Hospital Design
- Projects Management
- Greenfield Projects
- Redesigning
- Renovations
- Medical Equipment Planning
- Budgeting
- Technical Assessment
- Procurement
- Installation
- Commissioning

Mr. Kumar Rahul Naman is a skilled & visionary architect with multiple Hospitals, Residential, Hotels and other projects under his belt.



Kumar Rahul Naman
KRN Architect | M. Arch.

Principle Architect :
Architecture & Interior



OUR SERVICES



Operations & Management

- Due Diligence
- Performance audit
- Commissioning Assistance
- Policy & Process development
- Manpower planning
- Recruitment & Induction
- Statutory Compliances

- Assesment & Development of Potential Market
- Strategic Market Planning
- Brand Building & Development
- Strengthening of Sales & Marketing Team
- Strategic Alliances
- Website Designing & SEO
- Digital Marketing
- Articles, Blogs & PR Publications
- Advertising & Promotions

Human Resources & Planning

Healthcare IT

Business Development & PR

- Applications (Hospital Management System, PACS Lab Information System & More)
- Digital Technology Transformation Advisory
- Software Product Evaluations & Negotiation
- IT Project Management Services
- Hospital Health Technology Assessment
- Business Intelligence & Data Analysis
- IT Infrastructure Audit, Planning & Execution
- Hospital Application Audit & Impact Analysis
- IT Road Map Planning & Budgeting
- Certifications, Compliances Assesment & Optimizations
- ITRisk and Threat Assessment & Advisory
- Data Protection and Cyber Security Advisory.
- Third Party Application Integration

Project Management

- Financial Analysis and Projections
- Standard Costing & Fund Raising (Debt & Equity)
- Capital expenditures (CAPEX) & operating expenses (OPEX)
- Budgeting & Forecasting
- Operational Analysis & Business Strategy
- Financial Controls
- Fixed Asset Management
- Standard Operating Procedure
- Audit & Compliances

- Identification of Strategic Location for Hospitals
- Feasibility Study
- Building Service Profile
- Medical Planning
- Space Planning - Clinical & Nonclinical
- Architectural Brief
- Review Statutory Compliance
- Monthly Project Review on Site
- Identify Right Clinical Partners
- Equipment Planning
- Finalization of Medical Equipments
- Contract Negotiation
- Equipment Installation.

Financial advisory & funding

Equipment Planning & installation

Planning designing & execution

- Need assessment
- Medical Planning
- Space Planning
- Infrastructure compatibility
- Installation Survey & Analysis
- Maintenance Planning
- Safety Standards
- Training

HOW WE WORK

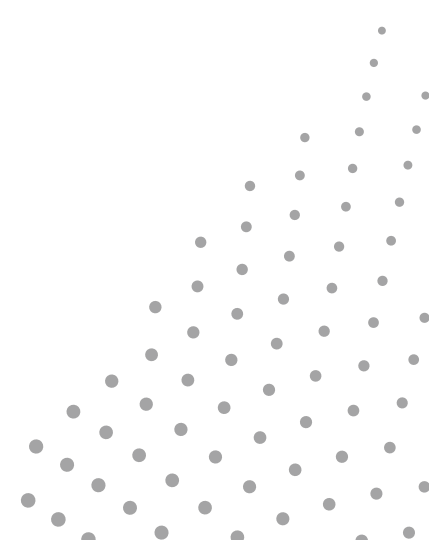
Our culture is founded on a strong set of values that guide us how we work with each other and with our clients.

We constantly push ourselves in pursuit of excellence – optimised solutions, unrivalled processes and incomparable ways of working that help our clients navigate complexity and make better decisions with greater confidence.

We recognize that the journey is often as important as the destination. Whether we are supporting you on your journey, or delivering specialist expertise, we are helping you make important choices. We work as an extension of your team so your journey with us is a great experience.

We are a passionate team who believe in collaborative spirit and a can-do attitude. We build bold solutions and make insightful recommendations because we dig deeper and remain constantly curious, to provide positive challenge and fresh thinking.

We offer industry specific expertise to take care all the aspects of the healthcare project planning, designing and development, we do project planning based on need assessment, adaptable medical program, challenges in outpatient and inpatient flow management, various associated costs, etc. We believe that the operational efficiencies are hidden in project planning and development & healthcare being a cost intensive industry need to look that aspect very seriously.



OUR CLIENTS

Narayani Vayodha Hospital

Vayodha Hospital

Magadh Hospital

AASAV Hospital

Neuro & Cardiac Hospital

Chitwan Medical College

SJAS Hospital

Shree Narayan Medical College

Vatsalya Hospital

Agrim Neurosciences Hospital

Bhagwan Mahavir Relief Foundation
(JITO Organisation)

Dalmia Healthcare Ltd

Price Waterhouse Coopers (PWC)
in association with
Marengo QRG Hospital

Ritesh Properties & Industries Ltd
in association with
Narayana Hrudayalaya Hospital

Krishna Pran Breast Cancer
Care Charitable Trust

StratMed Services Pvt Ltd

Mediversal Healthcare Pvt. Ltd.

Rashtriya Indian Military College

Artemis Cardiac Care

Jag Narayan Singh Memorial Trust

Nepal Government Cardiac Centre

Nepal Government Onco Centre

Shalby Limited

Society of Unique Hospitals
& Research Institute
(Unique Hospital)

Helio Life care Solutions Pvt Ltd

Healers Hospital

CareOne Hospital

Sumermal Patwari Trust

Badri Bhagat Jhandewalan
Temple Society

Rina Devi Memorial
Medical College

Rina Devi Memorial Hospital

Ayushman Hospital

M.P. Memorial Hospital

Surjabhasha Tasya Pvt. Ltd. (STPL)

Raj Hospital

Pali Hospital (Trust under Shanidham)

MNR Hospital

SOME OF OUR COMPLETED PROJECTS

PATNA HOSPITAL



NARAYANI VAYODHA HOSPITAL



AASAV HOSPITAL



JITO DAY CARE CENTRE



8-A, Vasant Kunj Rd, behind Sector-D2, Bhawani Kunj,
Sector D, Ghitorni, New Delhi, Delhi - 110070

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